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# Primary Care Payer Action Collaborative



Chair



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HealthPartners, Inc.



**Track 1: Defining and Assessing Regional CPC+ Success**

Meeting 3 of 4

February 17, 2017

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# Agenda

	Timeframe (ET)	Topic	Facilitators/Presenters
1	1:00-1:05 pm	<b>Welcome, Meeting Overview and Guiding Principles</b>	Charlie Fazio Michael Bailit
2	1:05 – 1:25 pm	<b>Progress Check: Vision Statement Development</b> <ul style="list-style-type: none"><li>• Review dual focus of regional vision statements and examples</li><li>• Check-in regarding progress and challenges in crafting statements</li><li>• Discuss opportunities for the PAC to further support regional efforts</li></ul>	Michael Bailit
3	1:25 – 1:55 pm	<b>Regional CPC+ Efforts To Date: Round Robin Discussion</b>	Michael Bailit PAC Participants
4	1:55 - 2:00 pm	<b>Wrap-Up and Meeting 4 Challenge</b>	Michael Bailit

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# Antitrust Statement

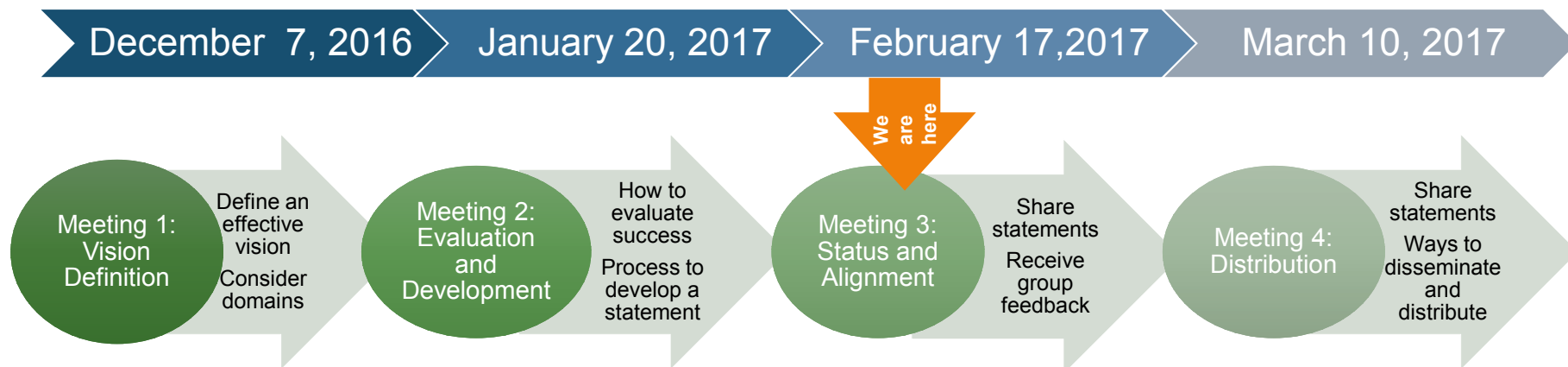
PAC Participants agree that all activities are in compliance with federal and state antitrust laws. In the course of discussion, **no financial information from payer participants will be shared with other payers or the general public.**

During meetings and other activities, including all formal and informal discussions, each payer participant will refrain from discussing or exchanging information regarding any competitively sensitive topics. Such information includes, but is not limited to:

- ü PMPM
- ü Shared savings or incentive payments
- ü Information about market share, profits, margins, costs, reimbursement levels or methodologies for reimbursing providers, or terms of coverage

# Track 1: Defining and Assessing Regional CPC+ Success

Overview and Meeting 3 Objectives



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# Milestone 1: Shared Vision of Regional Success

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*Identify a shared vision of success for regional primary care transformation*

1. Create a **vision** statement that reflects where the region plans to be at the end of the first year of CPC+, each subsequent year, and at the end of the 5 years.
2. Vision statements are intended to represent the **consensus** of the CPC+ payers in the region.
3. Vision statements should address how practice performance will improve within the region, and how the CPC+ payers will collaborate to:
  - **align payment**, other **practice support** and **expectations**, and
  - **reduce administrative burden** on CPC+ practices

Gaining clarity of regional priorities/goals will set up regions to successfully develop a regional action plan (Milestone #2)

# Defining Domains, Specific Outcomes and Timeframes for Success: Notional Examples

- ü By the **end of year 1**, practices are skilled in the analysis of EHR and payer-supplied claims-based data to inform and assess **quality improvement** activity
- ü By the **end of year 1**, **quality measures** are aligned across the regions payers; by the **end of year 5**, improvement in **quality measures** for participating practices exceeds non participating practices
- ü By the **end of year 1**, the region's participating payers are reimbursing participating primary care practices **using upfront care management fees** that enable implementing one or more advanced care management techniques and/or dedicated care management personnel.
- ü By the **end of year 5**, **total cost** of care for participating practices is below those for non-participating practices.
- ü By the end of year 5, the region's aligned practice supports result in clinicians (within participating practices) express significantly improved satisfaction with the quality of their work life

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# Regional CPC+ Efforts To Date

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Round Robin with PAC Participants

1. How are payers in your region working together so far on the CPC+ milestones?
2. How did you identify your convener, if applicable?
3. At this point, what are your region's biggest priorities and challenges?
4. What, if anything, can the PAC do to help you address those challenges?

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# Vision Statement Challenge

To maximize the value of our collaboration, share your draft for PAC input



At Meeting 4, we will review and provide feedback on participant vision statements

**The Challenge:**

Have several *draft* statements submitted for consideration by **March 3, 2017**



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# Meeting Follow-Up Activities

Before Track 1 Meeting 4 on March 10, 2017

## 1. The LAN will:

- ü Distribute a summary of Meeting #3, including key takeaways on:
  - § Mission/vision statement development process
  - § Common challenges experienced in the regions during the mission/vision statement development process

## 2. Participants will:

- ü Challenge themselves to share a draft vision statement with the PAC to be considered for group review and feedback by **March 3, 2017**

## 3. Other requests

- ü Future meeting content

## 4. Feedback

- ü What comments/ feedback would you like to share about today's meeting?
- ü Did we meet your needs?

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# PAC Team

Primary Points of Contact

**Michael Bailit**

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# Back Up Slides

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# Track 1 Meeting 2 Recap

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Live Interviews and Lessons Learned from Peers

- § Debbie Peikes, Mathematica Policy Research, shared insights given her responsibility for evaluating multi-payer efforts under CPC classic
- § Alicia Berkemeyer, Arkansas Blue Cross and Blue Shield, shared lessons learned by her organization and region in assessing practice transformation and performance in CPC Classic.
- § Peter Bachini, Aetna, shared Aetna's beginning stages of developing a shared CPC+ regional vision statement