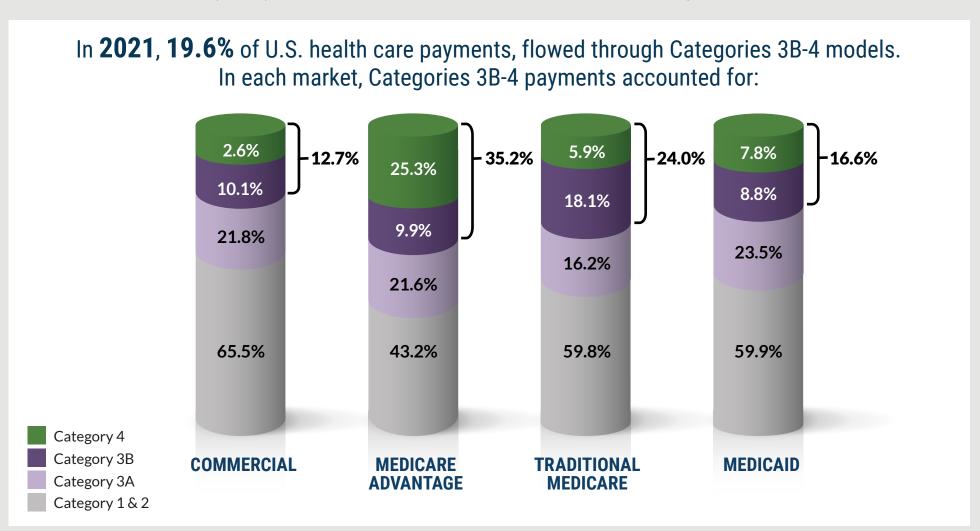


APM MEASUREMENT EFFORT

Commercial health plans, Managed Care Organizations (MCOs), state Medicaid agencies, Medicare Advantage (MA) plans, and Traditional Medicare voluntarily participated in a national effort to measure the use of Alternative Payment Models (APMs) as well as progress towards the LAN's 2030 goals by line of business.



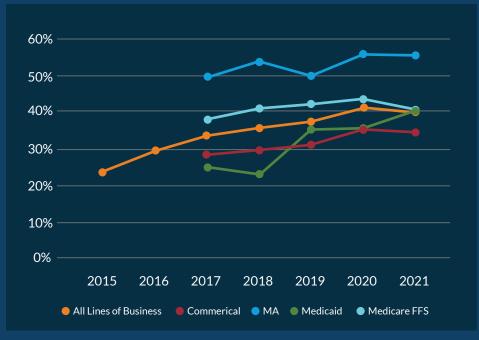
TRENDS OVER TIME

Since its inception in 2015, the LAN has measured the amount of U.S. health care payments that flow through alternative payment models (APMs). Over time, the LAN refined its measurement process to examine APM adoption by line of business (LOB) and payments by subcategory within the four categories of the LAN's Refreshed APM Framework.

The line graph shows how APM spending in Categories 3 and 4 changed year-over-year by LOB. The bar graph illustrates the adoption of two-sided risk APM spending (Categories 3B, 4A, 4B, 4C) by line of business since 2018.

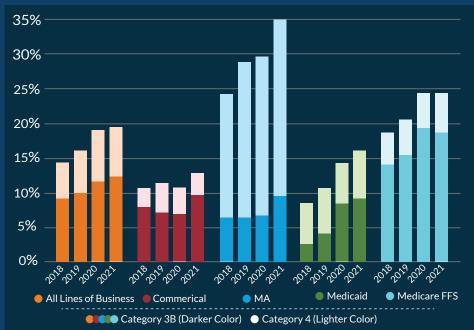
Categories 3-4 Spending By Year and by Line of Business:

Data Years 2015-2021



Categories 3B-4 Spending By Year and Line of Business:

Data Years 2018-2021



The LAN began collecting APM spending by LOB and subcategory in 2018 (2017 data year), however, not all plans that were surveyed in 2018 (2017 data year) included a breakdown of expenditures by subcategory. Therefore the subcategory breakdown is not shown in the above graphic.











CATEGORY 1: FEE-FOR-SERVICE - NO LINK TO QUALITY & VALUE 40.5%

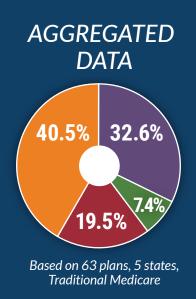
CATEGORY 2: FEE-FOR-SERVICE - LINK TO QUALITY & VALUE

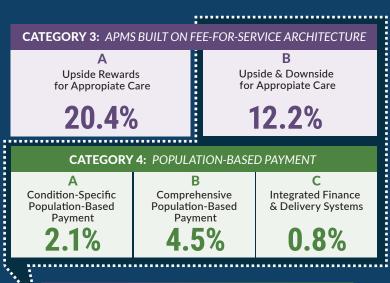
Foundational Payments for Infrastructure & Operations

В Pay-for-Reporting

C Pay-for-Performance

19.5%





19.6% Combination of Categories 3B, 4A, 4B, & 4C Represents Two-Sided Risk APMs

CATEGORY 1: FEE-FOR-SERVICE - NO LINK TO QUALITY & VALUE

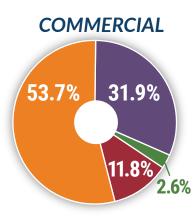
53.7%

CATEGORY 2: FEE-FOR-SERVICE - LINK TO QUALITY & VALUE

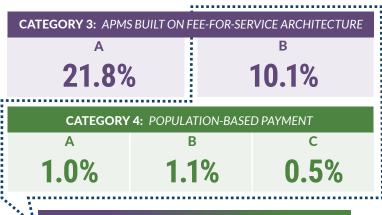
A 0.1%

0.0%

C 11.7%



Representativeness of Covered Lives: Commercial - 62%



Combination of Categories 3B, 4A, 4B, & 4C Represents Two-Sided Risk APMs.

CATEGORY 1: FEE-FOR-SERVICE - NO LINK TO QUALITY & VALUE

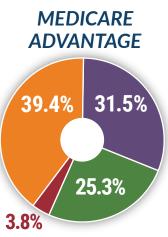
39.4%

CATEGORY 2: FEE-FOR-SERVICE - LINK TO QUALITY & VALUE

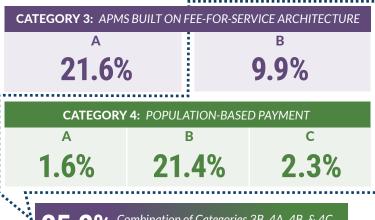
0.0%

0.0%

3.8%



Representativeness of Covered Lives: Medicare Advantage - 69%



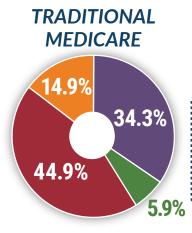
35.2% Combination of Categories 3B, 4A, 4B, & 4C Represents Two-Sided Risk APMs.

CATEGORY 1: FEE-FOR-SERVICE - NO LINK TO QUALITY & VALUE

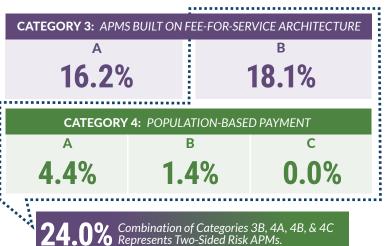
14.9%

CATEGORY 2: FEE-FOR-SERVICE - LINK TO QUALITY & VALUE

44.9%



Representativeness of Covered Lives: Traditional Medicare - 100%



CATEGORY 1: FEE-FOR-SERVICE - NO LINK TO QUALITY & VALUE

52.3%

CATEGORY 2: FEE-FOR-SERVICE - LINK TO QUALITY & VALUE

0.2% 0.0% **MEDICAID 32.3**%

Medicaid (MCOs and state Medicaid Agencies) - 62% **CATEGORY 3:** APMS BUILT ON FEE-FOR-SERVICE ARCHITECTURE 23.5% **CATEGORY 4: POPULATION-BASED PAYMENT**

Representativeness of Covered Lives:

Due to rounding, the sum of categories may not add up to 100.0%.



What Do Payers Think about the Future of APM Adoption?

+83% think APM activity will increase

→13% think APM activity

will stay the same

think APM activity will decrease

not sure or didn't answer

Categories Payers Feel Will Increase the Most 3B 34%

3A 24%

	16	71	?
Will APM adoption result in	Strongly Agree/ Agree	Strongly Disagree/ Disagree	Unsure
better quality of care?	96%	4%	0%
more affordable care?	82 %	6%	10%
improved care coordination?	96%	4%	0%
more consolidation among health care providers?	41%	37 %	21%
higher unit prices for discrete services?	10%	56 %	34%

Top 3 Barriers: AAA

- 1. Provider willingness to take on financial risk
- 2. Provider ability to operationalize
- 3. Provider interest/readiness

Top 3 Facilitators: (3)

- 1. Health plan interest/readiness
- 2. Government influence
- 3. Provider interest/readiness

HEALTH EQUITY

Is your Plan leveraging value-based provider arrangements to incentivize providers to improve health equity through the following strategies?

46% Collection of standardized race, ethnicity, and language data

40% Participation in quality improvement collaboratives

29% Measurement of clinical outcome inequities among member groups

22% Reporting performance measures by race, ethnicity, and language

22% Reduction of clinical outcome inequities among member groups

21% Collection of sexual orientation, gender, and identity data

18% Participation in implicit bias (or similar) training

15% Complete staff competencies to serve diverse populations

7% Collection of disability status

6% Blank/did not answer

4% Collection of veteran status

3% Other

What specific SDoH or delivery strategies are intended to improve?

37% Screening for socioeconomic barriers known to impact health or health outcomes

34% Care coordination for services that address socioeconomic barriers

Multidisciplinary team models (e.g. social worker, community health worker,

28% Referrals to community-based organizations to address socioeconomic barriers

24% Safe transportation (e.g., incentives or partnerships in ride sharing programs)

21% Food insecurity (e.g., offering resources for access to nutritious food)

16% Social isolation and loneliness (e.g., peer connection programs, group meetings, etc.)

15% Housing insecurity (e.g., provider sponsored housing after a hospital discharge)

12% Verifications of interventions provided

Other basic needs (e.g., providing clothing, diapers, or gift cards; helping with utilities or childcare, etc.)

12% Expanding access to virtual or digital care

10% Economic insecurity (e.g., connections to job placement or training services)

Blank/did not answer

4% Other





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