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# Primary Care Payer Action Collaborative



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**Track 1: Defining and Assessing Regional CPC+ Success**

December 7, 2016 Virtual Kick-Off Meeting

# Agenda

	Timeframe (ET)	Topic	Facilitators/Presenters
1	1:00 - 1:05 pm	<b>Welcome, Meeting Overview and Guiding Principles</b>	Charlie Fazio Lauren Icard
2	1:05 – 1:15 pm	<b>Track 1 Overview</b> <ul style="list-style-type: none"><li>• Discuss link to Milestone 1 in CPC+ Roadmap</li><li>• Review objectives for Track 1</li><li>• Assess status of Track 1 participants</li></ul>	Michael Bailit
3	1:15 – 1:50 pm	<b>Shared Vision of Success Development</b> <ul style="list-style-type: none"><li>• Define success</li><li>• Discuss domains of success</li><li>• Review and critique sample statements</li></ul>	Michael Bailit
5	1:50 - 2:00 pm	<b>Follow-up Activities: Feedback and Requests for Meeting #2</b>	Michael Bailit

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# Primary Care Payer Action Collaborative

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## Guiding Principles

- ü Commit to active engagement, collaboration, and information sharing;
- ü Maintain confidentiality as part of the approach to learning and action;
- ü Agree to open, constructive, and respectful conversations;
- ü Treat other participants with grace, and demonstrate patience with mistakes and challenges along the way;
- ü Refrain from lobbying CMS, an active partner and fellow payers in this work; and
- ü Commit to sharing feedback with the LAN on what is or is not working in the facilitation and operations of the PAC, and support course corrections where necessary and appropriate.

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# Antitrust Statement

PAC Participants agree that all activities are in compliance with federal and state antitrust laws. In the course of discussion, **no financial information from payer participants will be shared with other payers or the general public.**

During meetings and other activities, including all formal and informal discussions, each payer participant will refrain from discussing or exchanging information regarding any competitively sensitive topics. Such information includes, but is not limited to:

- ü PMPM
- ü Shared savings or incentive payments
- ü Information about market share, profits, margins, costs, reimbursement levels or methodologies for reimbursing providers, or terms of coverage

## CPC+ Payer Partner Collaboration Roadmap

### 10 Aligned Milestones



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# Milestone 1: Shared Vision of Regional Success

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## *Identify a shared vision of success for regional primary care transformation*

1. Create a **vision/mission** statement that reflects where the region plans to be at the end of the first year of CPC+, each subsequent year, and at the end of the 5 years.
2. Vision statements are intended to represent the **consensus** of the CPC+ payers in the region.
3. Vision statements may address how the **cost and quality** of care will be improved within the region by the work the CPC+ payers will do to:
  - **align payment**, other **practice support** and **expectations**, and
  - **reduce administrative burden** on CPC+ practices

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# Milestone 1: Shared Vision of Regional Success

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*Identify a shared vision of success for regional primary care transformation*

When we say “vision” statement, what we mean is...

- A statement of specific desired ends that describes what regional success looks like at point in time
- A basis for assessing whether each CPC+ region has achieved success

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# Objectives for Track 1

For review and discussion

1. Assess where each participating region is relative to Milestone #1
2. Look at CPC+ regional and other example statements
  - § identify which domains are desirable
  - § identify how success is defined
  - § assess works well with these examples and what doesn't
3. Have participants share their draft statements and their process for developing them
  - § strategies for dissemination and use
  - § constructive feedback from participants
4. Share knowledge and experience to inform regional efforts to evaluate success attainment



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# Milestone 1: Status of Track #1 Participants

Poll question

**Which of the following best describes where your region is in developing a regional vision statement of success (Milestone #1)?**

- A. Planned for the future, but not yet started
- B. Currently in development
  - agreement on priority domains (e.g., alignment of quality reporting; data aggregation)
  - agreement of outcomes
  - agreement on timeframes
- C. Draft for discussion
- D. Completed

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# Defining Success

Questions to consider

**Why does your CPC+ initiative exist?**

**What problems or opportunities are priorities is your region to address?**

**What would a system of transformed primary care look like in your region?**

**How will you know if you achieved your aims?**

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# Domains of Success

## Organizing your thinking

- It can be helpful to think of your desired ends in terms of *domains*.
- For example, regional success might be represented by:
  - **Practice Transformation** (e.g., medical home functionality)
  - **Measurement** (e.g., alignment of quality measures)
  - **Data Infrastructure** (e.g., cross-payer data aggregation and reporting)
  - **Payment** (e.g., sustainable alternate payment model)
  - **Outcomes** (e.g., lower costs, higher quality)

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# Domains of Success

Focusing on your region

- Ø What are the domains in *your* definition of regional success?
- Ø What does success in each domain look like after Year 1? Year 5?



# Defining Success: Two Examples

## CPC+ Region A

- ü Participating primary care practices utilize best-practice care management techniques with dedicated care management personnel
- ü Practices are skilled in the analysis of EHR and payer-supplied claims-based data to inform and assess quality improvement activity
- ü Practices utilize integrated care plans for physical and behavioral health
- ü Practices participate in a Category 3 or 4 payment model

## CPC+ Region B

- ü Participating primary care practices are all recognized medical homes
- ü Practice clinicians express improved satisfaction with the quality of their work life
- ü There has been statistically significant improvement in quality among CPC+ and selected other aligned measures
- ü Total cost of care for attributed practices are below those for non-participating practices.

*Are these effective statements?  
How might they be refined to be specific to Year 1? Year 5?*

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# Meeting Follow-Up Activities & Feedback

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Before Track 1 Meeting #2...

## 1. The LAN will:

- Ü Distribute a summary of Meeting #1 by December 14<sup>th</sup>, including participant discussion and any recommendations for domains of success and characteristics of effective statements

## 2. Participants will:

- Ü Summarize their process and timeline for drafting and finalizing their CPC+ region's shared vision of success

## Meeting Feedback

- Ü How was this meeting and how can the next meeting be more effective?
- Ü Have you any requests for future meeting content?

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# Looking Ahead

Track 1: Sessions 2-4

15

January

February

March

Session  
2

Session  
3

Session  
4

- 1) Assessing practice transformation and practice performance, and the implications for vision statement development
- 2) Discussing processes for vision statement development

Sharing draft regional vision statements for discussion

Disseminating/communicating shared regional vision of success

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# PAC Team

Primary Points of Contact

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